

## **My Biography.**

I am **Maryam Ismaeel Al Faheem** an Emirati citizen . I have a background in business specializing in accountancy and fashion design with 15 years' experience.

My interest in business comes from the fact that I was born to a business-oriented family spanning generations and covering the Arabian Gulf Region, this had inspired me to seek qualifications in business study from the higher college of technology- Dubai, UAE in accounting.

After qualifying, I went on to work in the banking sector for 8 years starting as a client relations officer and progressing to managerial positions thereafter.

In these 8 years, I gained invaluable skills and knowledge in networking and in the provision of high-quality services for corporates and high net worth individuals. For example, I learned how to be an active listener to clients' needs in order to deliver a tailored service; work under pressure to meet tight deadlines; and to serve the needs of multicultural clients. Also, skills such as adaptability, having the stamina for sustained hard work and being a fierce learner, allowed me to achieve beyond work responsibilities.

In 2007, I felt I was ready to take on a new challenge, so I decided to establish my own business in Abu Dhabi, UAE providing business services and brokering to both public authorities and private sectors. This period was the most challenging yet the most exciting, where I utilized all my experience thus far while obtaining new skills and new knowledge. The latter include constructing a NEWCO business from the scratch, creating services, delegating tasks, negotiating business, decision making and closing deals. I have built a client list including: Emirates Petroleum Institute , ADNOC Technical Institute, ADNOC Distribution, ADGAS , EMAL , GHQ (subcontractor), Municipalities - , Ministry of Higher Education , Ministry of Education , Diplomatic Language Services USA.

Throughout my life designing and making traditional Arab garments was something I did in my free time, and the response to my work led me to refine my talent in fashion and design. As a result, I went to Turkey for leisure and also to study fashion at LaSalle Fashion Academy in Istanbul, then in the School of Style in New York and Los Angeles, and finally Elite Fashion

Academy Los Angeles, where I met my husband, married and relocated to the USA.

However, I was able to build clientele of important individuals from royalty in the Arabian gulf region.

In summary, I believe I have the qualifications, personal and work experience to invent a new chapter in my life. I have a clear idea about where I was and where I want to go. I also have a clear idea of my strengths and weaknesses. My strengths lie in networking, organizing, managing cultural differences, actively listening to clients' needs and bringing together differences to close deals while having the interest of both clients and the business at heart. I am a hard worker, flexible and a good team player.

Yours sincerely,

Maryam Al Faheem